

The Leadership Toolbox—engaging others to lead

Great leaders are not born—they have mastered their craft with specific skills and a consistent attitude of collaboration that allows them to accomplish great things *with* people. Leaders that practice these skills are able to bring the best out of people and achieve massive results by *allowing* staff to be motivated.



The Leadership Toolbox is an ideal seminar for any leader with direct reports who values results and wants to know how to engage people and get the work done. This content-rich, interactive program is packed full of relevant, street-ready skills and practices that can be applied immediately.

Based on the concepts of Intrinsic Motivation, Leadership Leverage, and the Coaching Leader, The Leadership Toolbox uses a holistic approach to motivate followers to be leaders.

Immediate Benefits

- Discover the secrets of successful leaders and how to apply them every day.
- Learn how to deal with difficult people at work and poor staff performance.
- Learn why staff engagement is about much more than feeling good.
- Become a master of skilled communications in even the toughest conversations.

What You Will Learn

- Learn how leverage is the ultimate goal of leadership and how to create it.
- Sharpen your communication skills with the brain/mouth formula.
- Discover 10 ways to increase your staff Trust Score.
- Understand the deception of our judgements and how to come 'down off the ladder'.
- Learn how to use the three motivators in great delegation to get results.
- Increase your skills and comfort with the three follow up strategies: praise, feedback and coaching.
- Practice going down the 'funnel' and double clicking to get what you want.

"Wow! Thanks—I received practical learning that will enable me to grow as a manager and as a coach."

L. Rodway, EDS

The 30-Day follow-up Program

The following are optional benefits to add to your program:

- Personal Commitment forms returned in one month
- Four 'e-tips' with instant productivity tips
- Access to on-line resources
- Pre and post survey comparison study

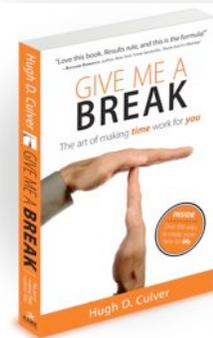
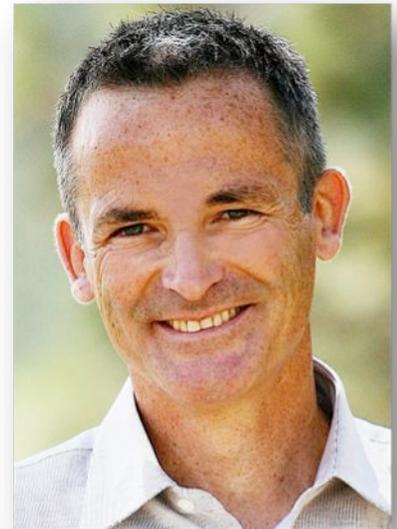
Hugh Culver MBA, CSP is the author of *Give Me a Break: the art of making time work for you*, master trainer, athlete, and a professional facilitator and speaker.

Hugh pioneered tourism flights to the South Pole, was a professional adventure guide for 18 years in British Columbia, Antarctica and the Yukon, whitewater kayaking competitor, mountain climber, endurance athlete and has even golfed at the North Pole!

Hugh’s remarkable training programs and keynote presentations combine street-smart advice with an engaging and often hilarious delivery style that reaches over 25,000 people each year.

His clients include: Royal Bank of Canada, Suncor Energy, BC Lottery Corporation, Imperial Oil, Sun-Rype Products, Food Services America, many provincial ministries, municipal governments and associations as well as four universities and colleges.

Hugh D. Culver MBA is a Certified Professional Speaker (one of only 40 in Canada) a Certified Facilitation Professional (one of 80 in Canada). Learn more about Hugh at www.HughCulver.com



Hugh’s new book “Give Me a Break” is a great addition to your delegate package. Contact info@hughculver.com

“Energizing, empowering and readily applicable.”

Elizabeth Heinz, Insurance Corporation of B.C.

“Your enthusiasm and humour was a hit and we hope to have you as a speaker again!”

Cheryl Eckert, Credit Union Central B.C.

“You left us all on a high and renewed sense of energy and vigor as we face our challenges ahead.”

Serge De Iure, British Columbia Lottery Corporation

